

CAPABILITIES 2023





Hi, I'm Mike.

EVERY BUSINESS WANTS TO GROW

But If There's One Thing I Learned In Life, **It's Tough To Grow On Your Own.**





For over 25 years, Trampetti has helped businesses grow by focusing on their most important asset -

their people.

Our unique methods are designed and proven to enhance your business operations on all levels to fully optimize your greatest assets.

> Process Standardization

TRAMPETTI OPERATIONS | FINANCE | MANAGEMENT | PEOPLE

Operations & Finance Optimization Project Management Training & Support

System & Tools Integration

People, Teams, & Talent Optimization



WE'RE THE PARTNER YOU NEED NOW

We See Things Differently,

And That's A Good Thing.

Success demands setting a vision – across people, processes, and resources. This vision helps ensure the things you do today will not be obsolete tomorrow.

Trampetti is that partner. We bring proven experience and expertise, and are uniquely equipped to deliver on your growth vision.



WE'RE NOT YOUR TYPICAL CONSULTANTS

Think Of Us As Your Company's Growth Partner.

We don't show up with a generic toolkit and leave the rest to you. We "roll up our sleeves" and together work to get the job done. As partners in your mission, we create a personalized strategy for optimization and success. And everything happens in-house – ensuring your organization has the skills and competency it needs well after we are gone.



PRINCIPLES THAT DRIVE PROFIT

We're Dynamically Unique in All the Right Ways!

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INTEGRATE. PERSONALIZE. THINK FORWARD. DRIVE ACCOUNTABILITY. MAKE PEOPLE BETTER.

Your Team

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INTEGRATION IS A MUST Our Team = Success

> We like seeing ourselves as part of the company blood – having a stake in the game.





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As your partner we will fully integrate ourselves into your organization to accomplish a few goals:

Gain company-wide buy in and trust

Hold us accountable to your success

Develop your own staff and resources for long-term growth and success





WE UNDERSTAND THAT YOU ARE UNIQUE

Every Business Has Pluses & Minuses!

Although there are proven processes and tools we use, we know that each organization has individual strengths and challenges that impact the speed and implementation of each set of business goals. As an integrated partner, we begin each project by working with your organization to understand these dynamics before providing an action strategy.

THE FUTURE IS NOW

We Guide Your Tomorrow by Teaching Your People Today!

Part of our partnership philosophy ensures that we deliver on your vision and goals – for the long haul. That involves working with your staff to make sure that individuals and teams are able - and groomed - to maintain the robust infrastructure post-implementation.



ACCOUNTABILITY STARTS WITH US

Create a Healthy and Positive Work Culture

We help develop a culture where everyone, from senior management to hourly employees, follows through on promises, doesn't blame others for mistakes, and supports all in achieving their goals. This breeds trust and enhances productivity.

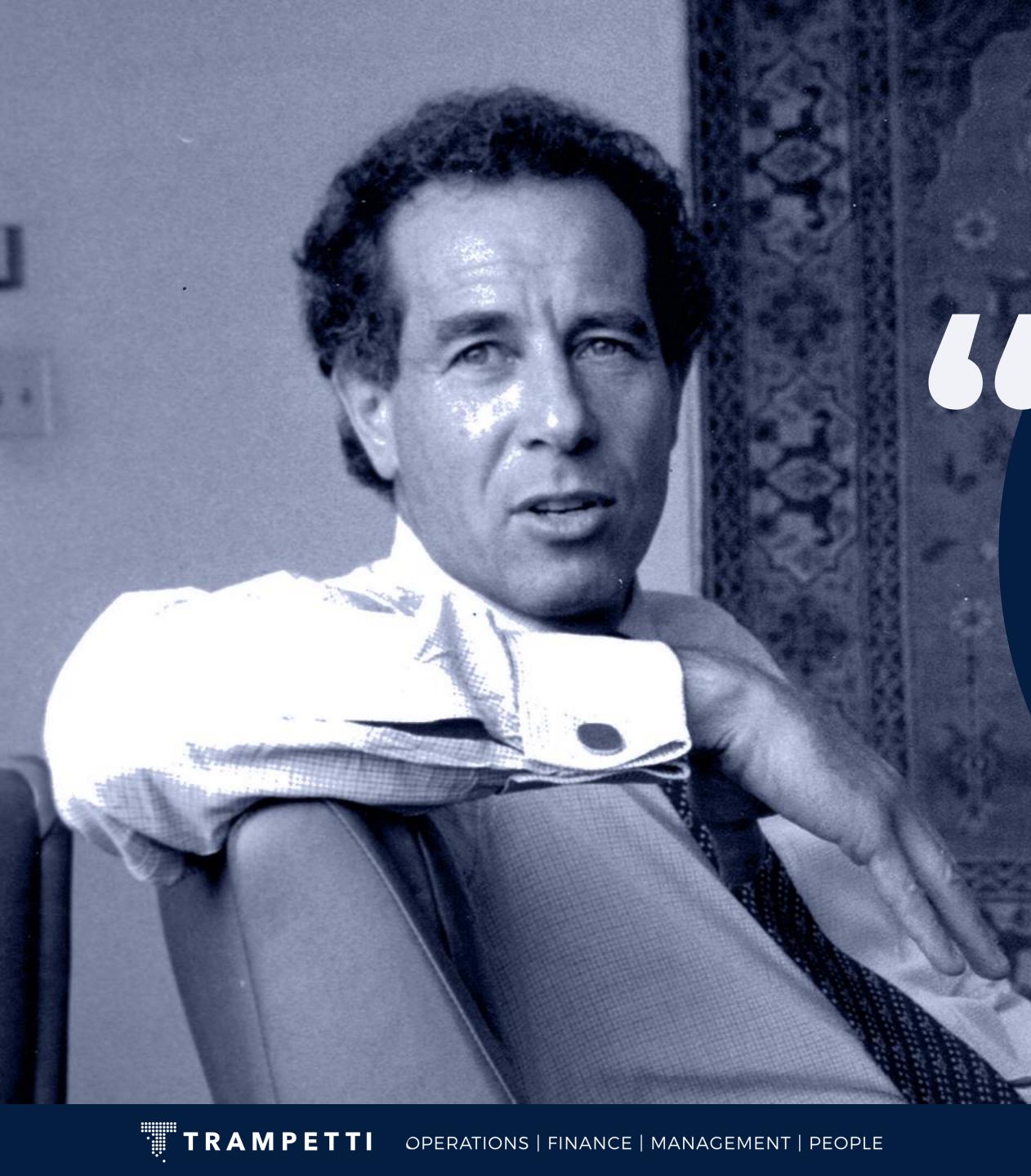




YOUR PEOPLE ARE YOUR BUSINESS

We Empower Teams and Talent to Do More.

Hiring, training, and motivating the "right" employees can help you have better profits, better teams, and a better business. Our program helps our clients reduce costs, boost morale and improve team production while growing revenue.

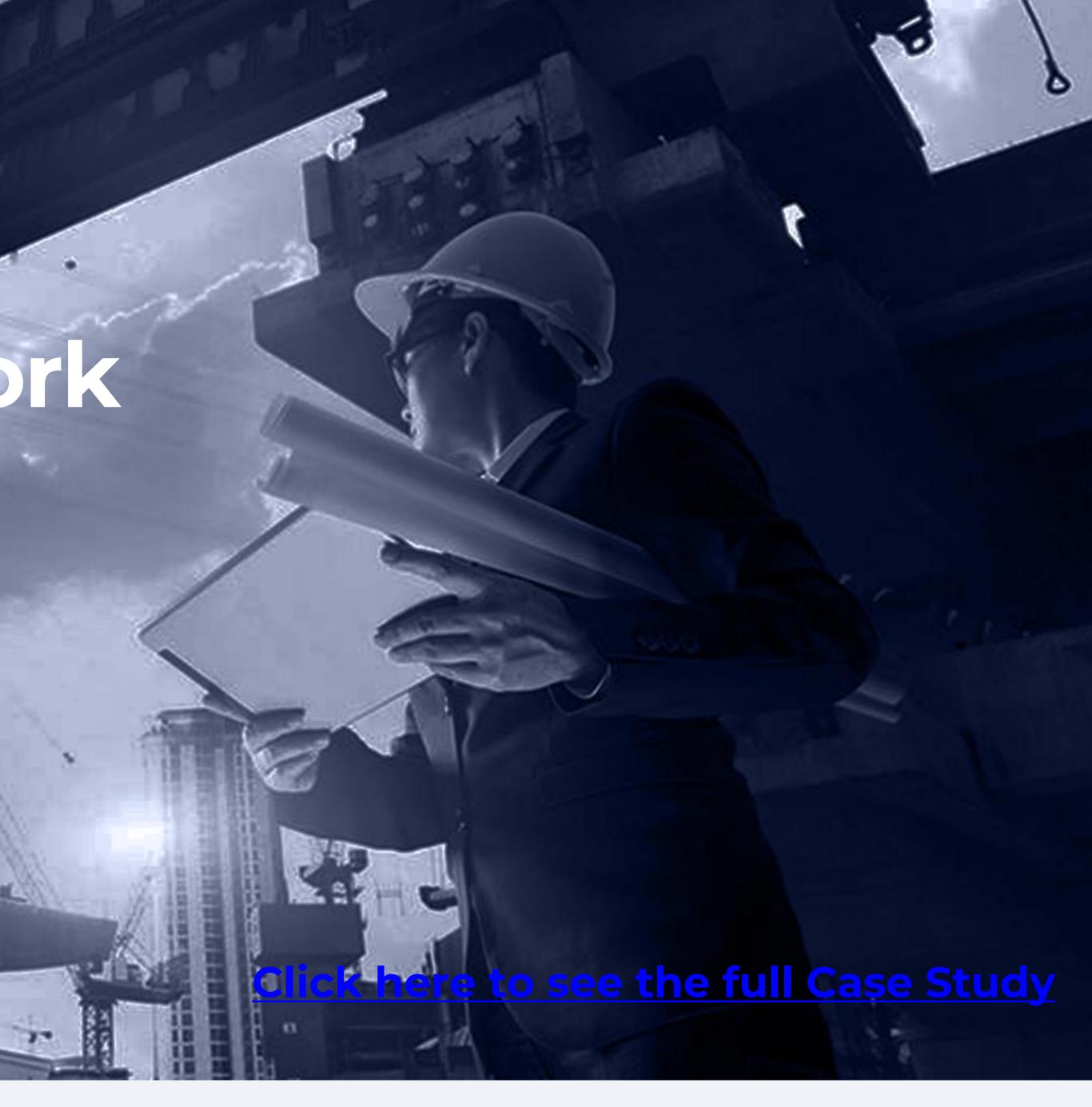


SYSTEMIZE THE PREDICTABLE, so you can HUMANIZE THE EXCEPTIONAL

Isadore Sharp, founder of Four Seasons Hotel



Identified \$600k in out of scope work which client was able to recover.



Design team improved productivity by 32% & grew revenue by 73% within 1 year.

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Click here to see the full Case Study



2,400 site builds in 12 months, with a \$5k savings/site, 90% FTT SUCCESS rate & 24% greater savings vs. non-Trampetti regions.



OUR CLIENTS





NOKIA ERICSSON S









Sprint

Tryzub Tower Services

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SAM





ClearBlue



SPIN













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