

ELECTRIC VEHICLE

CLIENT

National Electrical Firm

CHALLENGE

Conduct RFP to build 700 EV charging stations across the United States

SOLUTION

Utilized The Trampetti Infrastructure Playbook To Organize & Streamline The RFP Process For A 700-Location Bid. Coordinated SOW Submissions From Over 100 Bidders Across The US, While Preparing 3 Year Cost Model

- When Trampetti was on boarded, there was no formal RFP system in place
- Established game plan with the internal team
- Identified all potential bidders and ensured all were under NDA
- Built RFP pricing matrix, detailed scope of work, project cost model, and coordinated all deliverables such as drawings, quality plan, & specs
- Issued a detailed RFP to all bidders
- Built a risk analysis

RESULTS

Presented Client With Comprehensive Cost Model, Identified 45 New Vendors, & Enabled Client To Successfully Bid Nationwide



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